



## ANNOUNCEMENT



### **Carl Zeiss Canada Ltd. becomes Authorized Distributor of FCI products in Canada**

We are pleased to announce that **FCI Ophthalmics** and **Carl Zeiss Canada Ltd.** have entered into a distribution agreement with Carl Zeiss Canada Ltd. to become the exclusive distributor of FCI Ophthalmics products in Canada effective January 1, 2019.

FCI has become a world leader in the development of Ophthalmic surgical devices since its inception in 1984, in France. In 1996, FCI expanded to the USA with the creation of FCI Ophthalmics and is now available in over 82 countries worldwide.

The products manufactured by FCI include a range of cataract surgery devices, lacrimal stents and tubes such as Crawford & Ritleng, Mini Monoka & new Masterka (monocanicular stent), Bika & new Nunchaku (bicanalicular stent), orbital implants, retinal detachment devices, ptosis repair devices. Dry eye products include a wide range of temporary and permanent Punctum plugs including the pre-loaded one size fits all Painless Plug (Snug Plug in USA). A new range of All Vitrectomy Accessories including exclusive trocars, iris retractors, Backflush, Laser Probes. FCI works closely with Ophthalmic surgeons worldwide to continually develop state-of-the-art Ophthalmic surgical devices and other eye care products.

Carl Zeiss Meditec supplies innovative technologies and application-oriented solutions designed to help doctors improve the quality of life of their patients. The Company offers complete solutions, including implants and consumables, to diagnose and treat eye diseases.

Carl Zeiss Canada Ltd., a subsidiary of Carl Zeiss, AG, was founded in 1963, with headquarters in Toronto, Ontario. ZEISS provides Surgical and Refractive and Ophthalmic devices including innovative products such as the IOL Master 700 Swept Source Biometry unit with Total Keratometry, VisuMax and MEL 90 Refractive Lasers and recently introduced a full line of preloaded IOLs including tri focal and tri focal toric, further building on the existing specialty IOL line.

Moosah Gulam, VP Medical Business Group stated, "The addition of the FCI line is a further step to our ongoing commitment of becoming a complete provider of Ophthalmic diagnostic and surgical Devices. Their high standards and continuous innovations is a natural fit and the dry eye products compliments our portfolio. We look forward to the synergistic growth this provides for both product lines to serve our Canadian customers and help improve patient care."

Thierry Fetick, General Director and CEO of FCI S.A.S added, "FCI has a long history with Carl Zeiss Meditec globally with a growing number of ZEISS subsidiaries locally providing the FCI product line. We are continuously adding new products, as well as, next generations of existing products based on input of leading international specialists in their field. We are introducing over 20 new products to the Canadian market this year and are excited and proud to be represented by Carl Zeiss Canada Ltd. to further expand our market and build a long lasting mutually beneficial relationship based on the highest quality product for the respective medical professionals and ultimately their patients."

For a complete range of products, please visit <https://fci-ophthalmics.com> or please visit the [www.zeiss.ca/meditec/en/products](http://www.zeiss.ca/meditec/en/products).

**\*Please note that some products available on the USA website are not available in Canada**

For more information, please contact your Carl Zeiss Canada representative or call + 1-800-387-8037

To order product:

Email: [fci.med.ca@zeiss.com](mailto:fci.med.ca@zeiss.com)

Fax: 1-877-449-9788

For further information regarding this announcement, please contact [andre.maraldo@zeiss.com](mailto:andre.maraldo@zeiss.com)

Thank you for your ongoing support and partnership.